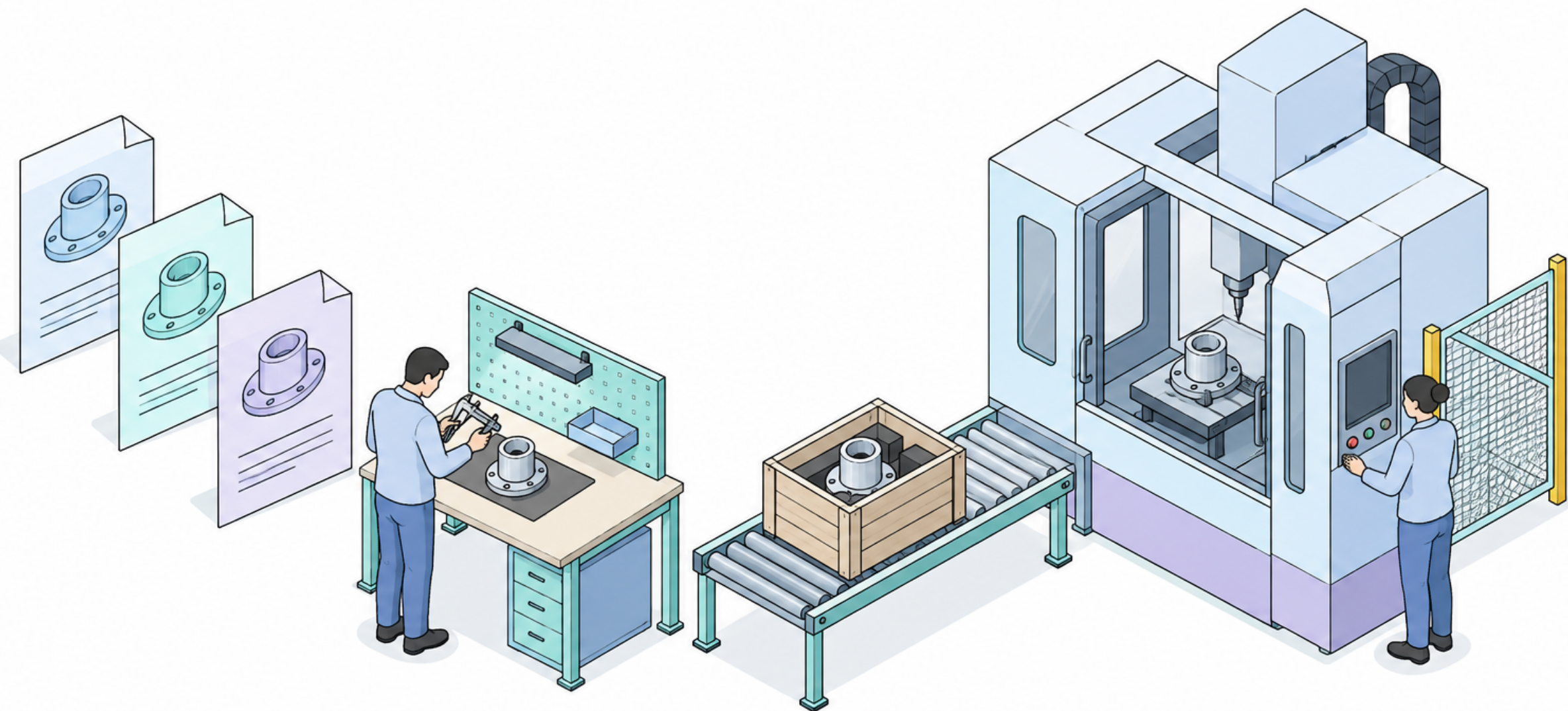


The lowest price can cost more.

Compare the offer. Then choose the supplier.



THE REQUIREMENT

1,000

approved pieces

Needed in 12 days

01 / NORMALISE THE WHOLE OFFER

All amounts in AED. Fictional offers.

Supplier	Unit price	Order qty	Freight	Outlay	Delivery
A	18.00	1,000	700	18,700	14 days
B	17.50	1,200	0	21,000	21 days
C	18.60	1,000	200	18,800	10 days

02 / READ WHAT THE PRICE HIDES

AED 2,300

more cash committed by B than A, because B requires 1,200 units.

AED 100

premium for C over A. C is the only stated offer within 12 days.

On these terms, only C meets the deadline.

Confirm technical equivalence and the delivery commitment.

Illustrative arithmetic, not a supplier recommendation. Taxes, customs, financing and quality risk are excluded. Extra inventory is not automatically a loss.